



Job Role: Account Manager/Senior Account Manager

Are you a solid client services professional with a passion for delivery, extraordinary project management skills, and a proven relationship builder?

Do you thrive in a varied environment working on fully integrated solutions, well versed in print and digital, branding to PoS to direct mail?

Are you keen, committed and always looking to improve? Do you have the background and knowledge to shine in an integrated agency environment where delivery and creating the best solutions to achieve our clients' needs are core to our success?

The Role

As part of the Client Services team and reporting to the Retail Director you will be operating in a fast-paced environment working in a portfolio of great brands and be responsible for the delivery of exemplary work. You will be commercially minded with a good understanding of marketing strategy with the talent to write creative briefs that inspire the best work, you will be relentless in pushing for excellence in everything we do to ensure our clients remain with us for years to come.

Your key responsibilities will include first and foremost delivering work on time and on budget whilst looking to exceed client expectation, managing client relationships, identifying new opportunities and nurturing the accounts whilst growing organically.

You must be competent and comfortable working on and offline, with a good working knowledge of digital from web development to social and display advertising, print management, branding and advertising.

In essence we are looking to recruit a client servicing super-hero, at ease dealing with clients at all levels.

The ideal candidate for this role will come with;

- Proven experience of managing on and offline projects,
- An eye for detail in estimating and scheduling work,
- Able to multi-task and manage multiple projects,
- Able to build strong and lasting relationships with clients, partners and suppliers,
- 5+ years' experience within the agency world,
- A track record of delivering for major brands.

About You

Above all, you will love what you do and be happy and confident communicating with everyone from the most senior clients to the internal delivery team.



You need to inspire trust and confidence, and be the safe pair of hands the client will count on, and be the first port of call whatever the question.

You'll have a passion for being a key part of the creative process - whether you're writing concise, insightful briefs, critiquing creative concepts or presenting to clients.

About Us

Success as an agency is in delivering big, commercial and creative ideas. That's where we get our kicks. We do this using unpolluted thinking ensuring every project we do is originated purely by our clients' issues.

We call it clean thinking. And it's not just another agency cliché, it's a discipline.

We work across a variety of sectors including Retail, Healthcare and the Built Environment.

We deliver communications where our clients' end user wants it no matter what platform or media. This means we generate work that builds relationships with audiences that lead purchase, loyalty and advocacy.

Package

- Competitive salary appropriate to skills and experience
- Pension scheme
- Annual company performance bonus
- Sales bonus
- Cycle to work scheme
- Childcare vouchers
- 20 days' holiday
- Christmas closedown (subject to client needs, we've never had to open)

How to apply

Please stand out and demonstrate why you would be keen to join Liquorice. Or you could just email your CV with a covering note outlining your current situation, notice period and salary expectations

Darren@liquorice.marketing.

All emails treated in confidence.